

# New year, new incentives

Here's a glimpse of our 2019 first quarter incentives. Whether you sell Medicare Supplement, ancillary products or a combination of both...there's something (**extra cash!**) for everyone! But hurry, because they all started January 1 and **end March 31**.

Just click the images for each incentive below for complete qualification details.



2019 Medicare Supplement Bonus Program

## Medicare Supplement Bonus Program

Submit qualifying **underwritten** applications and receive **\$100 bonus for each application**. Minimum of 4 signed applications (underwritten, guaranteed issue, open enrollment) within the same month and policies must be issued by April 15, 2019.

Qualifying states:AL, AR, AZ, CA, DE, FL, GA, IA, ID, IL, IN, KS, KY, LA, MD, MI, MO, MS, NC, ND, NE, NH, NJ, NM, NV, OH, OK, OR, PA, RI, SC, SD, TX, UT, VA, VT, WY



### Ancillary Bonus Program

Submit qualifying applications for qualifying products and receive an extra bonus per issued policy. **\$25 each**: Dental, Vision and Hearing; Cancer and Heart Attack or Stroke/Cancer (GA) **\$50 each**: Hospital Indemnity/Flex,



2019 Multi-Product Bonus Program

#### **Multi-Product Bonus Program**

Submit qualifying applications for qualifying products\* and receive a bonus for selling a variety of (different) products.

3 products: **\$250** 4 products: **\$450** 5 products: **\$700** 6 products: **\$1000** 



2019 New Agent Bonus Program

#### New Agent Bonus Program

For newly contracted agents from January 1 – March 31... Submit a minimum of 3 qualifying applications and a minimum of \$3,000 in annualized premium for qualifying products\* and receive a one-time **\$500 bonus**.